

CHANGE IN TERMS REQUEST FORM (INCLUDING THE “INTEREST RATE CONVERSION NOTICE”)

Use this Change In Terms Request Form (“Form”) when submitting a change in terms request for a securities-backed line of credit account (“SBLOC”) or an insurance-backed line of credit account (“IBLOC”) (individually and collectively referred to in this Form as “Line of Credit Account”) provided by The Bancorp Bank, N.A. (“Bank” or “us”). The Form may be completed and then submitted to the Bank by the Account owner (“Borrower,” “my,” “you,” or “your”) or the Borrower’s authorized financial professional, financial professional firm, financial advisor, life insurance agent, or broker (referred to in this Form as “Financial Professional”). All other defined terms used in this Form have the meanings assigned to them in the SBLOC Agreement and Additional Disclosures or the IBLOC Agreement and Additional Disclosures, whichever is applicable (each referred to in this Form as “Agreement”).

A requested change in terms will not be effective until (a) Borrower (and all other loan parties as applicable), has executed and returned the loan documents required by the Bank; and (b) Bank confirms its approval of the requested change(s). Interest payments for the Line of Credit Account must be current or the change requested may be declined.

PART 1: Requestor

Borrower Financial Professional

PART 2: Account Information

Account Type

Securities-Backed Line of Credit Insurance-Backed Line of Credit*

Line of Credit Account Title

Line of Credit Account Number

* No Line of Credit increase is permitted within one-hundred-eighty (180) calendar days of the loan origination date. Maximum number of Line of Credit increases is two (2) within a twelve-month period.

PART 3: Change in Terms Requests

Please complete the applicable section(s).

A. Loan Amount Change

Increase Line of Credit to: _____ Decrease Line of Credit to: _____

Increase Line of Credit to maximum amount based on eligible Collateral.

Purpose of Increase/Use of Funds

Note: Neither an SBLOC nor IBLOC can be used for the purchase of additional securities or to pay off a margin loan that was used to purchase securities. If you have any questions about these limitations, please contact the Bank at 866.435.1370 before submitting your request for a change in terms.

CHANGE IN TERMS REQUEST FORM

Page 2 of 5

B. Interest Rate Change Options

Option 1: Interest Rate Conversion Notice

NOTE: Please consult your Financial Professional to confirm a 36-month fixed rate is available for your Line of Credit Account.

Convert my Line of Credit Account from the existing variable rate to a 36-month fixed rate

Convert my Line of Credit Account from the existing 36-month fixed rate to a variable rate**

Convert my Line of Credit Account from the existing 36-month fixed rate to a new 36-month fixed rate**

** A non-refundable fee of \$500.00 applies to all conversions completed prior to the expiration of an existing 36-month fixed rate.

Fee Payment Options:

Please select one (1) of the following Fee payment options. Note: Fee will not be assessed until the Change in Terms is approved and processed:

Initiate a one-time advance of \$500 from my Line of Credit Account.

Make a one-time withdrawal of \$500 from my Bank deposit account. The deposit account number is: _____

Bill primary borrower. The fee will appear on your monthly statement.

I authorize the Bank to originate an Automated Clearing House (ACH) transfer of \$500 to the Bank from my deposit account at the financial institution identified below. (Please provide all requested information and sign below.)

Deposit Account Name	Deposit Account Number	Account Type	
Financial Institution Name	ABA Routing Number (Please verify the financial institution uses this number for ACH transfers.)		
Financial Institution Address	City	State	ZIP Code

I hereby certify that no authorization of any party other than my authorization is necessary to provide for the withdrawal of funds from my account as contemplated by this authorization and that I am a Borrower on the Account with the Bank and an authorized signer on the account at the financial institution identified above. I acknowledge that the origination of ACH transfers must comply with the provisions of U.S. law.

Signature of Borrower/Authorized Signer	Date (mm/dd/yyyy)
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Option 2: Interest Rate Review

Request interest rate review

Request custom interest rate (for a line of credit of \$1 million or more)

Note: Additional documentation may be required.

CHANGE IN TERMS REQUEST FORM

C. Collateral Change

Securities-Backed Line of Credit

Note: Your request may not be approved if the registration of the pledged Securities Account and the titling of the SBLOC are different.

Additional Securities Account(s) to be pledged as Collateral (include any and all sub-accounts, if applicable):

Securities Account Number(s)

Securities Account Title

Remove pledged Securities Account(s) as Collateral:

Securities Account Number(s)

Securities Account Title

Replacement Securities Account(s) to be pledged as Collateral (attach additional page(s) if necessary):

Securities Account Number(s)

Securities Account Title

Securities Account Number(s)

Securities Account Title

Insurance-Backed Line of Credit

Note: Borrower must be the owner of the whole-life insurance policy. Policy must be issued by a Bank-approved insurance carrier. Consult a tax advisor before pledging a policy as Collateral.

Additional life insurance policy to be pledged as Collateral:

Life Insurance Company

Life Insurance Policy Number

Remove pledged life insurance policy as Collateral:

Life Insurance Company

Life Insurance Policy Number

Replacement life insurance policy to be pledged as Collateral (attach additional page(s) if necessary):

Life Insurance Company

Life Insurance Policy Number

Life Insurance Company

Life Insurance Policy Number

Note: Additions, reductions, or other collateral related changes may subject the loan to a different variable interest rate tier.

D. Co-Borrower Change

Additional information may be required when removing or adding a co-borrower.

Option 1: Remove co-borrower

Name of co-borrower to be removed

Reason for removing co-borrower

Note: Removing a co-borrower from an SBLOC releases the co-borrower from all obligations to pay any debt (e.g., divorce, death)

Option 2: Add co-borrower

Name of co-borrower to be added

Name of co-borrower to be added

Note: If a co-borrower is added, the co-borrower may request an Advance in accordance with the Agreement and the Bank is entitled to rely on and will honor such request, in the Bank's sole and absolute discretion, without the consent of any other borrower.

CHANGE IN TERMS REQUEST FORM

Page 4 of 5

E. Appointment of Authorized Representative (Personal/Trust)

Please select one option below:

Option 1: Attorney-in-Fact

Name of attorney-in-fact

Reason for the addition of an attorney-in-fact

Option 2: Authorized Representative

Name of authorized representative

Reason for the addition of an authorized representative

F. Trust Name Change

Current name

New name

Reason for name change

G. Add and/or Remove Trustee(s)

Name of Trustee(s) to be removed

Name of Trustee(s) to be added

A copy of the below documents may be required:

- Written resignation of Trustee(s)
- Written appointment of Successor Trustee(s)
- Written acceptance of Successor Trustee(s)

H. Add and/or Remove Authorized Representative (Business Entity)

Name of Authorized Representative to be removed

Name of Authorized Representative to be added

Note: If the existing authorized representatives are to remain, the existing authorized representatives will be required to sign the Bank's resolutions form along with the newly appointed representatives.

I. Partner Change

Partner shall mean the firm to which the Bank provides an integrated cash management solution including branded and/or non-branded banking services.

Please complete this section if you will be switching your Securities Account(s) held as Collateral for an SBLOC to a new firm partnered with the Bank.

Replace pledged Securities Account(s) as Collateral due to change in Partner:

Current partner to be removed

Securities Account Number

Securities Account Title

New partner to be added

Securities Account Number

Securities Account Title

CHANGE IN TERMS REQUEST FORM

Page 5 of 5

J. Additional Information and/or Miscellaneous Change Request

Use this section to provide any additional details regarding your request or to make a request that is not listed on this Form.

Additional details

PART 4: Financial Professional Information

Financial Professional Name

Financial Professional Firm Name

Email

Phone (include area code and extension)

Address

City

State

ZIP Code

PART 5: Signature(s)

Signature(s) Required

I am the Borrower for the Line of Credit Account identified in Part 2 or the authorized Financial Professional for the Line of Credit Account.

Signature of Borrower

Date (mm/dd/yyyy)

Print Borrower Name

Signature of Authorized Financial Professional

Date (mm/dd/yyyy)

Print Authorized Financial Professional Name

Financial Professional Complete User ID (if applicable)

Please **mail** or **fax** this completed Form to:

The Bancorp Bank, N.A.

Attn: Loan Department

409 Silverside Road, Suite 105

Wilmington, DE 19809

Fax: 302.791.5787

Phone: 866.435.1370

Securities Backed Line of Credit Client Disclosure



Kestra Investment Services, LLC (Kestra IS) has engaged with third party lenders to provide our clients with access to securities backed lending services. Specifically, Kestra IS has engaged these third party lenders to make available securities-backed lines of credit (SBLOCs) to Kestra IS clients. SBLOCs are loans collateralized (secured) by securities holdings in Kestra IS client brokerage accounts. Kestra IS is not a lender and acts only in its capacity as the broker/dealer of record for the client account.

SBLOCs have certain inherent risks, which may include, but are not limited to:

- having to repay part or all of your loan due to negative market movement with your securities (the collateral) or a change in your securities portfolio;
- the risk of default for lack of payment of principal and interest;
- collateralized securities being liquidated to repay a loan in default or in a call situation;
- the potential negative impact of various factors (late or missed payments, number of loans, credit mix, default, etc.) that influence credit scores; and/or
- changes in income or financial status negatively affecting your ability to pay back the loan.

Your Kestra IS representative is not a licensed loan professional. Kestra IS and your Kestra IS representative are acting in a referral capacity.

Kestra IS has policies with regard to SBLOCs, including the prohibition of the use of the loaned funds for the purchase of securities and/or the resolution of debits in margin accounts. Using SBLOC funds to purchase securities or repay margin debt is a violation of U.S. banking and financial regulations.

Kestra IS receives compensation or an administration fee for the origination or administration of SBLOC loans. Kestra IS may have the ability to influence lowering the interest rate of the loan within certain parameters, but the rate is ultimately determined by the lender. The final rate may be higher or lower than the prevailing market rate. Furthermore, the level of compensation may affect the interest rate of the loan.

For more information regarding the risks associated with SBLOCs, please review the FINRA Investor Alert available here: <http://www.finra.org/investors/alerts/securities-backed-lines-credit>.

SIGNATURE(S) AND DATE(S) – <i>Loan application cannot be processed without your signature(s) and date(s).</i>			
By signing below, you acknowledge the following:			
<ul style="list-style-type: none"> • The proceeds of the loan for which I am applying will not be used to purchase securities or pay off a margin debt. • I will review the lender's application thoroughly and ensure I understand the terms of the loan and agreement. • I understand that the liquidation of any holdings in brokerage account(s), including collateralized assets, could result in tax consequences. I further understand that the lender is not providing investment advice on my brokerage account(s). • I understand the risks involved with having a securities-backed line of credit, including the risk that if I default on my loan I may forfeit the securities collateralized to secure the loan. 			
Print Client #1 Name <i>First, M.I., Last</i>		Print Client #2 Name <i>First, M.I., Last</i>	
Client #1 Signature	Date	Client #2 Signature	Date
Print Client #3 Name <i>First, M.I., Last</i>		Print Client #4 Name <i>First, M.I., Last</i>	
Client #3 Signature	Date	Client #4 Signature	Date

